

# Rental-to

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# **OVERVIEW**

Including S.Korea, most countries are currently using single-use pallets whenever they import and export. Trading companies need to pay for the purchasing cost (as well as disposal cost), but our "International Export Pallet Rental Platform" enables the curb of unnecessary spending. Besides, single-use pallets are facing the end of their tether due to environmental pollution issues.

Therefore, ALPORTER created a platform to send reusable pallets to an exporting company and collect them back from an importing company.



We could retrieve the real-time location information of rental pallets and supply the pallets to the right place at the right time by reading information from the RFID Tag, which is attached to the pallets. And by creating the cloud server, we can manage to build the SCM environment.



#### CIRCULATION ECONOMY PRESENT THROUGH R-to PALLET PRODUCTION



Collection

# **Pallet Production Technology with Scrap Plastic Film**

- The first commercialized technology with scrap film which was landfilled or incinerated
- Raw material manufacturing cost competitiveness vs legacy raw material
- ALPORTER's superior durability vs disposable pallets in the market



#### GLOBAL RENTAL PLATFORM WITH CIRCULATION ECONOMY

## **R-to Operation Process**

RFID tags are attached to standardized various logistics devices used for import and export so that they can be used in common.

R-to is a logistics equipment rental platform that is provided for economical use not only in Korea but also abroad.



**ALPORTER** Local Partner Local Exporters Exporters **Importers Pallet Rental Customer A Customer B** Warehouse **Customer C** Reduction of Transport company Alporter Reduction of Alporter Domestic Rental logistics costs disposal costs pallet collection Overseas Rental for exporters and supply for importers

9920/0
of import/export pallets are disposed of as waste after single usage

**Importers**: Change the pallet for inventory and scrap the imported pallet.

\*Waste disposal costs included.

**Exporters**: Non-refundable by geographic issue - using disposable pallets.

\*Waste disposed in the import country.

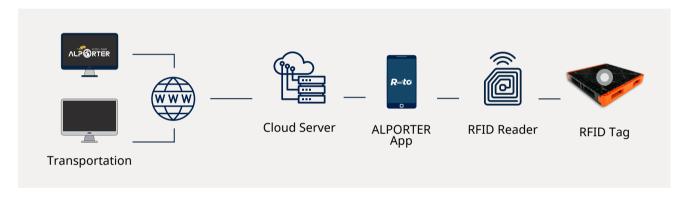
#### STRATEGIC APPROACH FOR ECONOMICAL, TECHNICAL, AND END-TO-END MONITORING

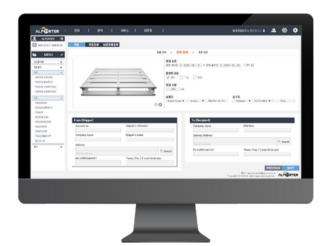
#### RFID (Radio Frequency Identification) Applied Monitoring System

- Identification of the pallet and real-time monitoring of the logistics status
- Reducing logistics cost by accumulated big data analysis and optimizing the route



### **Monitoring Process**







"Effective pallet control and maximizing the efficency of the pallet rental."

#### **GLOBAL RENTAL PLATFORM WITH CIRCULATION ECONOMY**

#### How can the R-to system help you strengthen your competitiveness and profit?



#### Convenience.

All tasks from (exporter) rental application to (importer) collection requests can be handled with just a few clicks within the R-to system.

#### Efficiency.

Integrated data management for just-in-time supply systems enables efficient management of material procurement.

#### Visibility.

Considering the customer's supply chain and requirements, we evaluate the utilization rate of inventory through continuous change management and provide integrated visibility that covers end-to-end.

#### R-to Products | Aluminum & Plastic

#### **Rental Products**



Stringer Pallet



Sleeve Pallet



**Block Pallet** 



**Modular Pallet** 



Sleeve Box



Multi-stack Pallet

#### **For-Purchase Products**







Stacking Rack



Do-It-Yourself



Dolly

Pallet



Env. Friendly P Pallet



Anti-fungal / bacteria Pallet



Multi-stack Pallet



#### MODULAR PALLET TO SATISFY THE GLOBAL PALLET SIZE STANDARD (IP)

#### **Differentiation of Technology**

- With raw material differentiation and robust design, minimize the manufacturing cost but superior quality than the market's existing pallet
- By different pallet standard sizes in each region, developing the modular pallet to meet requirement



#### ROBUST ALUMINUM ASSEMBLED PALLET WITHOUT WELDING

#### **Advantages**

- By assembling without additional welding and rivet, can be achieved strong durability of the pallet
- By minimizing the parts, lightening the pallet weight, and easy to handle
- Stable quality for mass production, minimize the operator and parts cost
- Differentiation of the raw material





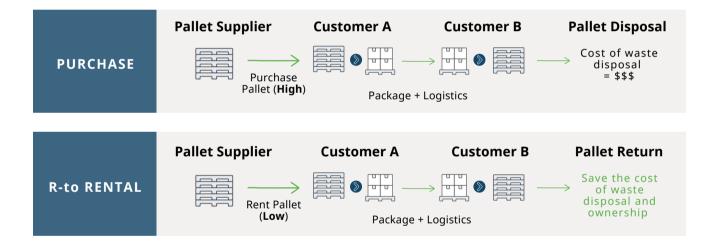


SUSTAINABLE MANAGEMENT CAN BE ACHIEVED THROUGH ECONOMICAL, TECHNICAL AND END-TO-END MONITORING SOLUTION OF R-to SYSTEM

#### **EXPECTATION OF ECONOMICAL BENEFIT THROUGH R-to**

#### "Purchase" vs "R-to Rental" Comparison Example

- The user can save the pallet cost to buy by changing to R-to rental system and save waste disposal cost
- With LCA (Life Cycle Assessment) monitoring, improve the social image for ESG management



#### **Operation Cost Reduction by R-to Rental Platform**

<u>Automotive Parts Manufacturing Example: Company D - 10k Set Pallet Operation</u>



REDUCE YOUR BUSINESS' OPERATION COSTS BY UP TO

#### SOCIAL CONTRIBUTION BY REDUCING THE GHG THROUGH R-to

#### **Effectiveness of Carbon Reduction Through R-to**

Based on the three countries, Korea, China and Japan, in 2007, about 72 million pallets for export were consumed, and the amount used exceeded 1 billion US dollars.

Among them, disposable pallets account for more than 99% of the total.

Disposable pallets that arrive in the exporting country cannot be recovered but are entirely discarded, incurring enormous industrial waste and disposal costs.



Recycling **1ton** of scrapped plastic

(\*IPCC Value Applied)



~**2.74tonCO**2**eq** Carbon Emission Reduction

#### Carbon Reduction Example with R-to

Pallet: 14kg / Sleeve Set: 12kg - 10K pallets/month

1 x R-to Box Set (26kg)

71kgCO<sub>2</sub> eq x 10,000 set = 710tonCO<sub>2</sub> eq

710tonCO<sub>2</sub>eq x 12 months = **8,520tonCO**2**eq reduction** 



 $\hbox{{\tt *IPCC:} Intergovernmental Panel on Climate Change under UN.}\\$ 

Note: Carbon prices differ per region.

# Conceive a pallet that supports the future of the planet, the company, and everyone.

The products made from aluminum material are 100% recyclable, which are highly economical and create a pleasant work environment.



Eco-Friendly Material



Durability



Light Weight

ALPORTER CO., LTD.

### R-to BUSINESS EXPANSION WITH CORE GLOBAL PARTNERS



# **GLOBAL PARTNERS**

ASIA
KOREA
JAPAN
TAIWAN
CAMBODIA
CHINA / SEA
VIETNAM
INDONESIA

AMERICAS	EU
CANADA	TURKEY
UNITED STATES	SLOVAKIA







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